

## BEATRICE BRAUT

Department of Economics  
University of Genoa  
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### PRESENT POSITION

2023- now            **UNIVERSITY OF GENOA** (Italy)  
Assistant Professor (RTDa Researcher)

### PAST POSITION

2022- 2023            **UNIVERSITY OF TURIN** (Italy)  
Post-doctoral fellow

### EDUCATION

2017- 2021            **UNIVERSITY OF TURIN & COLLEGIO CARLO ALBERTO** (Italy)  
PhD in Economics “Vilfredo Pareto” (Advisor: Matteo Migheli)

Oct ‘19 – Feb ‘20    **UNIVERSITY OF COPENAGHEN** (Denmark)  
Visiting PhD student (Host: Marco Piovesan)

2014– 2016            **UNIVERSITY OF TRIESTE** (Italy)  
Master’s Degree in Economics, *Magna Cum Laude*, March 2017

2011– 2014            **UNIVERSITY OF TRIESTE** (Italy)  
Bachelor’s Degree in Economics, International Trade and Financial Markets,  
*Magna Cum Laude*, June 2014

### FURTHER EDUCATION

2021                    **UNIVERSITY OF EAST ANGLIA** (United Kingdom)  
Experiments Summer School

2020                    **UNIVERSITY OF TURIN** (Italy)  
Programming Experiments with oTree

2019                    **UNIVERSITY OF COPENHAGEN** (Denmark)  
Communicate your Research

2018                    **UNIVERSITY OF INNSBRUCK** (Austria)  
Innsbruck Winter School on Credence Goods, Incentives and Behavior

2017                    **UNIVERSITY OF KONSTANZ** (Germany)  
Programming Economic Experiments with z-Tree

## WORKING PAPERS

“Naturally Biased? Experimental Evidence on How the Term Natural Influences Wine Consumers’ Perceptions and Preferences” (with Maria Alessandra Paissoni et al.)

“Reminders to Promote Exercising: a Large-scale Experiment” (with Claire Mollier and Sarah Zaccagni)

“Distribution Rules in the Italian Energy Communities: an Experimental Approach” (with Attilio Di Sabato, Valeria Di Cosmo, and Matteo Migheli)

“Nudging Hand Hygiene in Residential Homes: a Pilot Study among Health Workers in Northern Italy” (with Giorgia Gon, Tiziana Medda and Daniele Pennesi)

## WORK IN PROGRESS

“Live vs Online Choices: What about Gender Differences?”

“The Great Discontent: Workers’ Reaction to Job Dissatisfaction” (with Mariele Macaluso and Vincenzo Mollisi)

## PUBLICATIONS

*Peer-reviewed articles:*

**Braut, B.**, Piovesan, M. (2025) How Does Dishonesty Diffuse? an Experiment Comparing Spread and Concentrated Incentives. *Economia Politica*, 42, 181–190.

**Braut, B.**, Migheli, M. (2025) A Simple Message and Two Framings to Enhance Protective Behaviours Adoption in a Pandemic. *International Review of Economics*, 72, 5.

**Braut, B.**, Valle, N. D., & Piovesan, M. (2024). Collaborative Dishonesty with Unequal Profits - an Experimental Investigation. *Group Decision and Negotiation*, 33(1), 147-157.

**Braut, B.** (2023). Lab versus Online Experiments: Gender Differences. *The BE Journal of Economic Analysis & Policy*, 23(4), 1155-1162.

**Braut, B.**, & Zaccagni, S. (2023). Emotional reactions to food interventions: Evidence from an online survey. *Research in Economics*, 77(3), 419-426.

**Braut, B.**, & Zatta, M. (2023). Hand hygiene: Semmelweis’ lesson through Céline's pen. *Journal of Public Health*, 45(3), 574–576.

**Braut, B.**, Migheli, M., & Truant, E. (2022). Food consumption changes during 2020 lockdown in Italy. *Research in Economics*, 76(2), 107-119.

**Braut, B.**, Migheli, M., & Truant, E. (2022). Household mobility in food purchasing during COVID-19 lockdown: Evidence from Torino, Italy. *Cities*, 103554.

Zatta, M., & **Braut, B.** (2021). Blindness: behaviour in an epidemic. *Journal of Public Health*, 43(4), 896-898.

*Book chapter:*

**Braut, B.** & Piovesan, M. (2025). Under Pressure: Unveiling the Instincts Behind (Dis)Honesty. In In A. Bucciol and S. Quercia (Eds.) *Research Handbook on Unethical Behavior*. Edward Elgar Publishing Ltd. [Forthcoming]

## CONFERENCES, WORKSHOPS, AND SEMINARS

June 17-18, 2025 ASFEE International Conference “15th International Conference of the French Association of Experimental Economics”, BETA Bureau for Economic Theory and Applications, Nancy (France).

September 5-6, 2024 “Advances with Field Experiments” Conference, London School of Economics, London (United Kingdom).

July 1-5, 2024 “16th Annual Conference of the American Association of Wine Economists”, EHL Hospitality Business School, Lausanne (Switzerland).

June 27-28, 2024 ASFEE International Conference “14th International Conference of the French Association of Experimental Economics”, University Grenoble-Alpes, Grenoble (France).

May 8, 2024 DEAMS Research Seminar, University of Trieste, Trieste (Italy).

April 12, 2024 “CLOSER but not quite” Seminar, University of Turin and Collegio Carlo Alberto, Turin (Italy)

March 13-15, 2024 Innsbruck Winter Summit - (Un)Ethical Behavior in Markets, Innsbruck University, Mösern (Austria).

November 14, 2023 "Gender, Behavior and Decision-Making" Seminar, Women & Science Chair of Université Paris Dauphine – PSL, Paris (France).

October 17, 2023 Brown Bag Seminar, Department of Economics, University of Verona, Verona (Italy).

June 26-29, 2023 Economic Science Association World meeting, University of Lyon, Lyon (France).

June 7-10, 2023 IAREP-SABE 47th International Conference, Université Côte d’Azur, Nice (France).

January 27, 2023 BEEN Workshop “The ninth meeting of the Behavioral and Experimental Economics Network”, Ca’ Foscari University, Venice (Italy).

October 20-22, 2022 SIE Conference “63rd Annual Conference of the Italian Economic Association”, University of Turin, Turin (Italy).

September 8-9, 2022 SASCA Ph.D. Conference in Economics, University of Sassari and Ca’ Foscari University, Venice (Italy).

June 30 - July 1, 2022 ASFEE International Conference “12<sup>th</sup> International Conference of the French Association of Experimental Economics”, Lyon (France).

June 23-24, 2022 CIMEO Workshop in Experimental Economics. Sapienza University of Rome, Rome (Italy).

December 3, 2021 CEEL Workshop on Decision-making. Department of Economics and Management, University of Trento, online.

October 26-29, 2021 SIE Conference “62nd Annual Conference of the Italian Economic Association”, online.

September 2-3, 2021 ASFEE International Conference “11<sup>th</sup> International Conference of the French Association of Experimental Economics”, Dijon (France).

February 22, 2021 Invited seminar at Department of Economics, Business, Mathematics and Statistics "Bruno de Finetti", University of Trieste, online.

February 12 and 19, 2021 JHU-LSE Online Conference “Special Online Conference on Experimental Insights from Behavioral Economics on Covid-19”, online.

October 20-23, 2020 SIE Conference “61st Annual Conference of the Italian Economic Association”, online.

February 6-8, 2020 SEET Workshop “11th Southern Europe Experimental Team’s Meeting”, Naples (Italy).

November 22-23, 2019 Workshop “Behavioral Insights for Healthy Aging”, Copenhagen (Denmark).

## RESEARCH GRANTS

*2024-25*                      Einaudi Institute for Economics and Finance  
Research Grant for the project “Live vs Online Choices: What about Gender Differences?”

*2024*                              Center for LabOratory Simulations and Experimental Research  
Research Grant for the project “The great discontent: workers’ reaction to job dissatisfaction”  
With Vincenzo Mollisi and Mariele Macaluso

*2017-21*                      Italian Government.  
Scholarship for graduate studies at the University of Turin.

## TEACHING EXPERIENCE

*Winter 2024-25:* Lecturer for Advanced Microeconomics, PhD in Economics and Quantitative Methods, Department of Economics, University of Genoa.

*Spring 2023-24:* Lecturer for Behavioral and Experimental Economics, PhD in Economics and Quantitative Methods, Department of Economics, University of Genoa.

*Winter 2023-24:* Lecturer for The Economic Rationale of Ecological and Climate Transition, Master in Management for Energy and Environmental Transition, Department of Economics, University of Genoa.

*5<sup>th</sup> May 2021:* Webinar “Un’Introduzione all’Economia Comportamentale”, Department of Economics, Business, Mathematics and Statistics "Bruno de Finetti", University of Trieste.

*2020-2021:* Teaching Assistant for Political Economy, Bachelor course, Department of Culture, Politics and Society, University of Turin (Spring). Weekly lessons online (about 100 students).

*2018-2020:* Teaching Assistant for Microeconomics, Bachelor course, Department of Economics, University of Turin (Spring). Weekly lessons in class (about 350 students).

*2018-2019:* Teaching Assistant for Microeconomics, Bachelor course, Department of Management, University of Turin (Spring). Weekly lessons in class (about 350 students).

*2014-2016:* Tutor for Microeconomics and Macroeconomics, Bachelor course, Department of Economics, Business, Mathematics and Statistics, University of Trieste.

## UNIVERSITY SERVICE

### University of Genoa

Co-responsible for the organization of the seminars in economics, 2023-present

“Consiglio di Dipartimento”, DIEC Department, 2023-present

“Consiglio di Corso di Studio” Master in Management for Energy and Environmental Transition, DIEC Department, 2023-2024

### University of Turin

“Consiglio di Dipartimento”, ESOMAS Department, representative of Ph.D. students, 2017-2020.

“Commissione Ricerca”, ESOMAS Department, representative of Ph.D. students, 2018-2020.

## PROFESSIONAL ACTIVITIES

### Organizing Committee:

2020 “13th Ph.D. Workshop in Economics”, Collegio Carlo Alberto, Turin (Italy).

2019 “12th Ph.D. Workshop in Economics”, Collegio Carlo Alberto, Turin (Italy).

2018 “11th Ph.D. Workshop in Economics”, Collegio Carlo Alberto, Turin (Italy).

### Referee:

Journal of Behavioral and Experimental Economics; The BE Journal of Economic Analysis & Policy; Economic Modelling; Frontiers in Psychology; Journal of Economic Interaction and Coordination; International Journal of Public Health.

## OUTREACH ACTIVITIES

2024 Talk at UniGeSenior “Le scelte alimentari dei consumatori: verso opzioni più sane e sostenibili”, Genoa (Italy).

2019, 2020, 2021 “Notte Europea della Ricerca”, Turin (Italy).

## OTHER

Languages: Italian (native), English (fluent), French (basic). Programs: STATA, z-Tree, oTree.

## REFERENCES

### **Francesco Feri**

Department of Economics  
Royal Holloway University of London  
[Francesco.Feri@rhul.ac.uk](mailto:Francesco.Feri@rhul.ac.uk)

### **Matteo Migheli**

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### **Marco Piovesan**

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